

# iSystems

MARKET ORIENTED SAP SOLUTION

## VIRTUAL SERVER HOSTING

# We do your hosting for you



Together with **Lenovo** we are happy to offer you the possibility to run SAP Business One as a hosting solution in our data center at Centurylink. As platform we use certified hard- and software according to the latest SAP guidelines.

All offered server and services supports established addons as well as EDI and integration services like B1i, CK.DMS, B1Up, Beas and many more. The usage of terminal services is also possible in order to build a complete workstation incl. Microsoft Office 365, exchange and customized software.

Our range of products will be rounded out by our **360° service** for monitoring, support and updates. This service is already included in our monthly fee.

### KEY - FACTS:

- > All admin and support tools usable incl. SAP HANA studio
- > Backup & Disaster recovery onsite. Including stand-by servers
- > Virtual SAP HANA server, admin server as well as a dedicated Microsoft Terminal Server
- > VPN DialIn connection or Site2Site VPN without any extra charge
- > Access per Web-Client or Fat-Client via Terminal Server
- > Usable like an on-premise System
- > Support for addons, customizings, B1i ...
- > Possibility of customized software installation
- > Integration in customers windows domain [SSO, Exchange, SharePoint, Fileserver]
- > SAP Business One and HANA reliable hardware from our Lenovo, NetApp and Sophos partners
- > Possible use of SAP B1 Cloud Licences as well as on-premises licences

**FROM \$65  
PER USER PER MONTH\***

**Dedicated V-SAP HANA  
Server based on Hardware  
from Lenovo and NetApp**

**Firewall, Antivirus and VPN  
from Sophos**

**Certified data center in Europe,  
North or South America**

**Backup, redundant power  
supply and Internet Back-Bone  
with up to 80 gigabit/sec.**

**Access via Microsoft Terminal  
Server on request**

**Office 365 and 3rd party  
software installable on request**

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# VIRTUAL SERVER HOSTING

## VIRTUAL HANA SERVER

Item / Description	PP	Recom. RP[30%]	Unit	Period
Virtual SAP HANA Server: > SAP HANA Server with SAP B1 based on SuSE Linux > Windows Administration Server (no customer access) > HANA Studio available > Firewall and VPN Access through Sophos Products > SAP B1 Browser Access > Service and Support included > Update Service for Linux, SAP HANA and B1 Server Components > SAP Mobil Client available	\$65.00	\$84.50	User	Per month
Additional Windows Server 2016: > 2x Xeon 4114. 16 GB RAM. 300 GB HDD. Windows 2016 & Antivirus	\$35.50	\$46.15	Server	Per month
Named Terminal Server license User CAL	\$9.95	\$12.94	User	Per month
Customer domain connection to Data Center. Windows DC (RDDC) incl.	\$29.95	\$38.94	Domain	Per month
Memory space for distributed filesystem	\$14.99	\$19.49	Per TB	Per month
Backup memory for distributed filesystem	\$8.95	\$11.64	Per TB	Per month
User CAL for Microsoft DC / File Server (mandatory for purchases of DC / DFS)	\$7.99	\$10.39	User	Per month
Microsoft Office 365 E3 incl. Exchange, Sharepoint, Skype Business, Onedrive	\$27.99	\$36.39	User	Per month
Microsoft Microsoft hosted Exchange	\$15.50	\$20.15	User	Per month
Legally complaint archiving of emails via Mailstore	\$13.45	\$17.49	User	Per month
Distributed File System [Synchronisation of local Fileserver with the Data Center] service plus server	\$34.90	\$45.37	Service	Per month

## ONE-OFF COSTS

Item / Description	PP	Recom. RP [30%]	Unit	Period
Setup & installation per customer (SuSE, HANA, B1, Windows Admin, Windows Terminal)	\$1,599.00	\$2,078.70	Customer	One-time fee
Installation DC and connection to customer structure	\$499.00	\$648.70	Server	One-time fee
Installation DFS (only in connection with DC)	\$899.00	\$1,168.70	Server	One-time fee
Installation Windows Server	\$49.00	\$63.70	Server	One-time fee
User building after initial setup	\$15.00	\$19.50	User	One-time fee

All prices in EUR / USD excl. VAT, freight and insurances. Incoterms EXW apply, place of delivery is warehouse Mönchengladbach, Germany or Palm Harbor, FL USA.

Cloud and Hosting offers underlies our hosting contract as well as the data protection agreement GDPR. Latest update February, 2019 - all previous prices expire with the publication of this document.

\*Minimum purchase 3 user, contract period 24 months. Prices of SAP Business One and SAP HANA Licences see SAP Partner price list. Errors and omissions excepted.

### German Office:

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# iSystems

MARKET ORIENTED SAP SOLUTION

DEDICATED  
SAP HOSTING

## Build your own cloud



Don't put your private data in a public cloud - build your own! It isn't as expensive as you might think.

Together with **Lenovo** and CenturyLink we offer the service, to build your own cloud managed by iSystems.

CenturyLink is a leading company with data centers around the world. We use their knowledge and facilities in Europe, US and South America.

All servers are under SAP certification and equipped with VMWare, SuSE Linux Enterprise, Windows Server, Windows Terminal Server and Backup & Restore.

Our maintenance and support package also apply to upgrade this offer to a 360 solution.

### ADVANTAGES OF YOUR OWN CLOUD:

- > Your customer data is protected, you do not share hard drives or anything else with other customers
- > If you do not wish to extend the contract, we send you the hard disks after the planned end of the contract term
- > Your data is protected under EU law [applies for the German datacenter] or under US law [applies for the US datacenter]
- > All advantages of worry free and 360° from iSystems applies, including service and support

**FROM \$399  
PER MONTH\***

\*24 MONTH TERM

**Your own Server with certified hardware from Lenovo, fitting the certification requirements from SAP**

**100 Mbit bandwidth,  
up to 80 gigbit backbone  
Useable public IP address for  
B1 App or Webbrowser access**

**24/7 monitoring  
Datacenter with redundant  
power and UP  
Redundant climate control  
Located in Europe, North or  
South America**

**Firewall incl. VPN access  
Antivirus  
DDoS protection**

**Maintenance for server  
and software  
Backup and data restore**

**9x5, 4h reaction time support  
(upgradeable to 24/7 support)**

# DEDICATED SAP HOSTING

## MANAGED SERVER DEDICATED HANA SERVER

Item / Description	PP	Recom. RP (30%)	Unit	Period
Dedicated HANA Server up to 35 Users: > Lenovo SR Series with 2x Xeon 4114. 96 GB RAM. 2 TB NetApp Storage > VMWare ESXi. SuSE Linux. 1x Windows 2016 Admin Server > Unlimited access to HANA Studio > Admin access to Windows Server components > Firewall and SSL VPN (Site2Site bzw. Dial In) > SAP BI browser access > SAP Mobile Client (Service Layer / Bli - without license) > Backup & Maintenance via mandatory maintenance contract	\$399.00	\$518.70	Server	Per month
Additional Windows Server 2016 license. Antivirus incl.	\$20.99	\$27.29	Server	Per month
Named Terminal Server license User CAL	\$9.95	\$12.94	User	Per month
Customer domain connection to Data Center. Windows DC (RODC) incl.	\$29.95	\$38.94	Domain	Per month
Memory space for distributed filesystem	\$14.99	\$19.49	Per TB	Per month
Backup memory for distributed filesystem	\$8.95	\$11.64	Per TB	Per month
User CAL for Microsoft DC / File Server (Mandatory for purchases of DC / DFS)	\$7.99	\$10.39	User	Per month
Microsoft Office 365 E3 Exchange incl. Sharepoint. Skype Business. Onedrive	\$27.99	\$36.39	User	Per month
Microsoft Microsoft hosted Exchange	\$15.50	\$20.15	User	Per month
Legally complaint archiving of emails via Mailstore	\$13.45	\$17.49	User	Per month
Distributed File System (Synchronisation of local Fileserver with the Data Center) service plus server	\$34.90	\$45.37	Service	Per month

## ONE-OFF COSTS

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